



ORDER EXECUTION COST SAVINGS ASSESMENT QUESTIONNAIRE

Tailored Solutions for the Manufacturing Environment

▽ identify ▽simplify ▽automate

Please fill in all the areas that apply to your company.

Company Name: _____ Your Name: _____
Address: _____ Your Title: _____
City/State/Zip: _____ Date: _____
Phone Number: _____

1. How many calls per week do you get from a customer trying to track down where an order is? _____
2. How much time do you spend for each customer status inquiry? _____min
3. What is the average hourly labor rate for customer service representatives? \$ _____
4. Do orders from customers ever get lost? Yes/No
5. How many shop orders do you complete each week? _____
6. Do you release shop orders on paper or can the operators view electronically? Paper/electronic
7. How much time does it take an employee to determine which order to process? _____min
8. What is the average hourly labor rate for direct labor? \$ _____
9. Do you keep track of customer satisfaction? Y/N.
10. If so what percentage of your customers are happy? _____
11. How much time per week do you spend preparing paper travelers? _____min
12. How many paper traveler packets do you go through per week? _____
13. How much does the printing and paper for each traveler cost? \$ _____
14. Average hourly wage of scheduling employees? \$ _____
15. How many employees do you have working on preparing shop orders? _____
16. How much time is spent per order entering ERP transactions? _____min

Customer Queries: $(\#1*\#2/60\text{min per hour})*\#3*52\text{weeks} = \$$ _____ annual labor savings

Electronic list savings: $(\#5*\#7/60\text{ min per hour})*\#8*52\text{weeks} = \$$ _____ annual labor saved

Expense of Travelers: $(((\#11/60\text{min per hour})*\#14) + (\#12*\#13))*52\text{weeks} = \$$ _____ annual

ERP Entry Time: $(\#5*\#16)/60\text{min per hour})*\#8*52\text{weeks} = \$$ _____ annual savings